

Message Text

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46

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 125216

R 191440Z OCT 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 5921
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 7735

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: WTDR/FTI: GLEICHMANN & CO.

REF : USDOC 15371 AND 16965

1. GERMANY 2. CNTRY CODE: 428 3. SER/NO: N/A

4. GLEICHMANN & CO.

4A. CODE: 4B. CODE: E

5. WORMSER STR. 29

6. D 6710 FRANKENTHAL/PFALZ GERMANY

7. ESTABL: 1924 8. EMPL 22 9. SIZE (21-X) SMALL

10. REPUTATION: (22-X) GOOD

11. SALES AREA: W. GERMANY, EEC COUNTRIES

12. RPT DATE: 10/76

13A. 38230/0 MFR. OF GAS CHROMATOGRAPHS

13B. 38243/0 MFR. OF COUNTING DEVICES

13C. 35733/0 MFR OF PERIPHERAL EQUIPMENT FOR MICRO COMPUTERS

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13D. 36740/35 DISTR.IM. OF INTERGRATED CIRCUITS, TRANSISTORS, DIODES.

14. CONTACT: JOSEF SCHWARZTRAUBER TITLE OWNER

15. CABLE: NONE 16. TELEX 04-56270 17. TEL 06233-24277

18. FINACIAL REFS: BAYERISCHE VEREINSBANK, DRESDNER BANK AG,
BOTH FRANKENTHAL.

19. TRADE REFS: HAMILTON AVNET, CULVER CITY, CA. AND SEE ITEM 20.

20. FIRM IMPORTS FOR DISTRIBUTION FROM -HAMILTON AVNET, CULVER
CITY, CA., VIRGINIA TECHNOLOGY INC., ARLINGTON, VA., INTERORGA,
LOS ANGELES, CA. (INTERGRATED CIRCUITS).

21. THE FIRM IS REGISTERED AS SINGLE PROPRIETORSHIP
OWNED BY JOSEF SCHWARZTRAUBER, AN ELECTRICAL ENGINEER.
FOR MANY YEARS, THE FIRM'S BUSINESS WAS RETAIL SELLING AND
INSTALLATION OF ELECTRICAL EQUIPMENT, BUT IT NOW SPECIALIZES MORE
IN THE PRODUCTS UNDER ITEM 13. THE FIRM'S FINACIAL SITUATION
APPEARS TO BE ORDERLY. IT REPORTS ITS ANNUAL SALES VOLUME AT
DM 2.3 MILLION. J. SCHWARZTRAUBER IS OWNER OF REAL ESTATE, VALUED
DM 300,000. OTHER CAPITAL IS INVESTED IN INVENTORY AND EQUIPMENT.
PAYMENTS ARE USUALLY MADE AS PER AGREEMENT, IN FEW INSTANCES
SLOW. NO SERIOUS COMPLAINTS HAVE BEEN RECEIVED. RECOMMENDED AS
A BUSINESS CONTACT.

2. PREPARED BY P. BARTOLSIC, APPROVED BY F.D. BUCHHOLZ AT
U.S. CONSULATE GENERAL, FRANKFURT.LEHMANN

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Message Attributes

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Disposition Approved on Date:
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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Status: NATIVE
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TAGS: BEXP, GE
To: STATE
COM
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